

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

411



FROM: Riverside County Regional Medical Center

SUBMITTAL DATE:
December 27, 2010

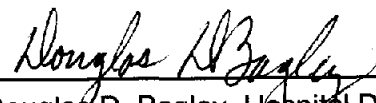
SUBJECT: Approval of the Purchase of Sole Source Procurement: Request for Purchase of (1) One Site-Rite Vision Ultrasound System One Probe (9770029), (1) One Site-Rite Ultrasound (9770060) and (3) Three years extended warranty.

RECOMMENDED MOTION: That the Board of Supervisors:

- 1) Approve and authorize the Sole Source purchase of Sole Source Procurement Request for Purchase of (1) One Site-Rite Vision Ultrasound System One Probe (9770029), (1) One Site-Rite Ultrasound (9770060), and (3) Three years extended warranty.

BACKGROUND: Riverside County Regional Medical Center (RCRMC) is a full service medical center providing acute care services to inpatients. The Site-Rite Vision Ultrasound systems are needed for the Vascular Access Team (nurses) due to increase in demand for Peripherally Inserted Central Catheter (PICC) line placements and overall expansion of the service to include assisting physicians in placement of Central Venous Catheters (CVC). These PICC devices have proven to decrease mechanical phlebitis and increase patient comfort (Royer 2001).

(cont. on Page 2)

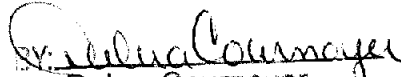

Douglas D. Bagley, Hospital Director

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 49,233.75	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost FY:	\$ 0	For Fiscal Year:	10/11

SOURCE OF FUNDS: Enterprise Fund	Positions To Be Deleted Per A-30	☐
	Requires 4/5 Vote	☐

C.E.O. RECOMMENDATION:

APPROVE


Debra Cournoyer

County Executive Office Signature

☐ Consent
☒ Policy
☐ Consent
☒ Policy

Dep't Recomm.:
Per Exec. Ofc.:

Prev. Agn. Ref.:

District: 5

Agenda Number:

3.25

SUBJECT: Approval of the Purchase of Sole Source Procurement: Request for Purchase of (1) One Site-Rite Vision Ultrasound System One Probe (9770029), (1) One Site-Rite Ultrasound (9770060) and (3) Three years extended warranty.

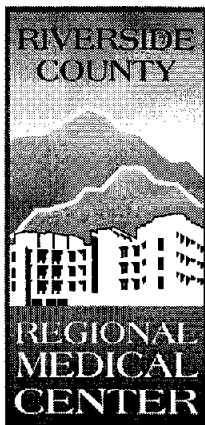
Page 2

Providing the requested ultrasound technology will help RCRMC to meet the evidence based practice standard for inserting both PICC lines and CVC lines which recommends inserting via ultrasound guidance. RCRMC PICC line placements have doubled over the past year as many patients due to a change in practice standards now require the placement of a PICC line instead of the traditional Intravenous Catheter (IV). The additional ultrasound machines will replace one existing unit with an upgrade that includes a tip location system and will add another unit that will help with difficult PICC and CVC insertions that typically occur with obese patients. These units will also help to improve PICC placement turn-around times increasing the team's ability to timely meet the demand for placement. The increase in efficiency and timeliness of line placement directly effects RCRMC's ability to begin treatment rapidly which ultimately impacts the length of stay required to treat the patient's condition.

PRICE REASONABLENESS: County is receiving discounts equal to other comparable customers and BARD is providing upgrade to existing Site-Rite V to a Site-Rite 6 at no additional charge.

FINANCIAL IMPACT: All costs for this purchase and warranty agreement will be provided from RCRMC Enterprise Funds.

DB:AG:rs



Memorandum

January 7, 2011

To: Riverside County Board of Supervisors

From: Douglas D. Bagley, Chief Executive Officer
Riverside County Regional Medical Center

Via: Riverside County Purchasing Agent

Subject: Sole Source Procurement: Request for Purchase of (1) One Site-Rite Vision Ultrasound System One Probe (9770029), (1) One Site-Rite Ultrasound (9770060) and (3) Three years extended warranty.

The below information is provided in support of my Department requesting approval for a sole source. Please note that outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

Supply/Service being requested: Sole Source Procurement: Request for Purchase of (1) One Site-Rite Vision Ultrasound System One Probe (9770029), (1) One Site-Rite Ultrasound (9770060) and (3) Three years extended warranty

Supplier being requested: BARD ACCESS SYSTEMS

Alternative suppliers that can or might be able to provide supply/service: Unable to locate another vendor to provide system and the ability to upgrade existing Site-Rite V to a Site-Rite 6 at no additional charge.

Extent of market search conducted: Investigated the Internet on a national level.

Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide: BARD ACCESS SYSTEMS is the authorized distributor for the Site-Rite Vision Ultrasound System which is the current ultrasound utilized for the Vascular Access team. The Vascular Access Team is currently competent in the utilization of the Site-Rite technology and will require minimal additional training in order to transition to the new equipment. The Bio-medical Engineers at RCRMC are also familiar with the technology due

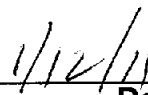
to its current use and they would require minimal additional training to provide continued support for the equipment.

Price Reasonableness: County is receiving discounts equal to other comparable customers and is providing upgrade to existing Site-Rite V to a Site-Rite 6 at no additional charge.

Does moving forward on this product or service further obligate the county to future similar contractual arrangements? No

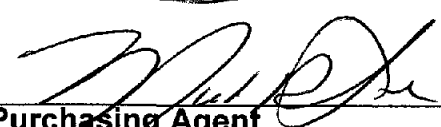


Department Head Signature



Date

Purchasing Department Comments:

☒ Approve Approve with Condition/s Disapprove


Purchasing Agent



Date

V:\Shgibb\Templates\sole_source_justify.doc